

Reporting Season Monitor

FNArena's Australian corporate Reporting Season Monitor for February 2018

TOTAL STOCKS:			34
Beats 13	In Line 12	Misses 9	
38.2%	35.3%	26.5%	
Total Rating Upgrades:			11
Total Rating Downgrades:			9
Simple average net target price change:			1.39%
Beat/Miss Ratio:			1.44

Latest

Company	Result	Upgrades	Downgrades	Prev Target	New Target	Brokers
AQZ - ALLIANCE AVIATION SERVICES LIMITED	BEAT	0	0	1.48	2.25	2
Alliance's result surprised brokers to the upside, with cash flow stronger than expected. Material growth is expected through to FY19 as additional aircraft are deployed faster than previously assumed and additional demand is being provided by Virgin.						
CZZ - CAPILANO HONEY LIMITED	MISS	0	1	18.05	18.28	1
A poor manuka season and modest export growth led Capilano Honey to a slight miss of Morgans' forecast. No FY guidance was provided but the honey crop could be the largest in over a decade. New products and expansion in China should support solid earnings growth in FY19-20 but a little rich for now, hence a downgrade.						
NWS - NEWS CORPORATION	BEAT	0	0	20.91	21.32	4
News Corp's quarterly result beat all forecasts. Digital real estate again shone while traditional media dragged, although a flat revenue result for News & Info Services is a marked improvement. Digital services are supporting the likes of Dow Jones and the WSJ. Consensus forecasts lifted.						
REA - REA GROUP LIMITED	IN LINE	1	0	74.69	75.39	8
REA Group's result either beat, missed or was in line with forecasts so we'll net out to in-line. The second half is expected to be more subdued as volumes slow, and marketing costs plus an early Easter will impact on the March Q. Brokers largely see ongoing solid, if slightly slower, growth, and then it becomes a matter of valuations, which remain divergent.						

Previous Reporting Season Updates

Company	Result	Upgrades	Downgrades	Prev Target	New Target	Brokers
AGL - AGL ENERGY LIMITED	BEAT	0	1	26.97	24.83	7

Increased competition for retail customers seems to be the issue brokers have focused on. However, on a net basis AGL's profit beat forecasts, and remains supported by wholesale electricity prices. With retail price discounting weighing on growth, one downgrade to Sell, while by contrast, UBS (Buy) believes lower prices does not have to mean lower earnings. Cost reductions are planned but so is increased marketing, hence a mixed bag of recommendations.						
AMP - AMP LIMITED	IN LINE	1	0	5.55	5.63	7
AMP's result was roughly in line which makes a change from past consistent misses, with Life positively surprising to offset weak wealth inflows. With a strategic review under underway, brokers are largely in a holding pattern, although Macquarie believes divestments may ensue and this is a positive, hence an upgrade to Buy.						
AOF - AUSTRALIAN UNITY OFFICE FUND	BEAT	1	0	2.46	2.46	1
Australian Unity's results were slightly ahead of Credit Suisse and FY18 guidance has been reconfirmed. The broker observes a solid start to the year in leasing activity. Portfolio occupancy has increased to 94.4%. Upgrade to Buy.						
AQG - ALACER GOLD CORP	IN LINE	0	0	3.80	3.70	4
Alacer Gold's underlying result was in line after hedging and forex losses. The company's sulphide project is key to re-rating and a current discount to peers reflects this, along with sovereign risk. Brokers look forward to delivery success.						
BWP - BWP TRUST	IN LINE	0	0	2.80	2.82	4
On an increased dividend we might call BWP's result a beat, but given dividends may need to be paid out of capital brokers consider this a low quality outcome. There is no sign of progress on de-risking the leasing and capex profile. Three Sells, on there being better alternatives in the space, although Ords (Hold) believes the portfolio is undervalued.						
CAR - CARSALES.COM LIMITED	MISS	1	3	14.39	14.16	7
Carsales' result was roughly in line with forecasts but three downgrades have followed. While the core business remains the primary driver, it is now (seemingly) maturing and margins are coming under pressure. The outlook in Korea is not good but probably transient, hence one upgrade on valuation. Otherwise, little in the way of upside drivers on the horizon.						
CBA - COMMONWEALTH BANK OF AUSTRALIA	IN LINE	0	0	78.00	77.63	8
We'll call CBA's result in-line on the sum of the parts. Cash earnings fell short of forecasts, but this is due to the Austrac provision. Underlying earnings exceeded some forecasts, but then the dividend was a disappointment. Mortgage repricing has been the primary earnings driver and cannot go on forever, and the ultimate cost to the bank of regulatory proceedings/royal commission is unknown.						
CCP - CREDIT CORP GROUP LIMITED	MISS	1	1	22.40	22.80	2
Credit Corp's result slightly missed Ords while Morgans does not qualify. Morgans sees a solid and visible growth profile and substantial opportunity in the US, hence an upgrade to Buy, while Ords sees full valuation and downgrades to Hold.						
CIM - CIMIC GROUP LIMITED	BEAT	0	0	40.86	44.60	4

Cimic's result beat all forecasts, with mineral processing the main contributor. UGL integration is proceeding and the order pipeline is solid but Ords (Hold) wants to see more evidence Cimic will benefit from the infrastructure boom. Macquarie (Buy) believes the stock is undervalued and Deutsche and Citi (Sell) believe it's overvalued, Citi materially so.

CIP - CENTURIA INDUSTRIAL REIT	IN LINE	1	0	2.59	2.59	1
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Centuria Industrial's result was in line with Morgans' forecast. Several leasing transactions have led to higher occupancy, which is a highlight. FY guidance is retained. On the recent share price pullback, the broker upgrades to Buy.

CL1 - CLASS LIMITED	IN LINE	0	0	3.33	3.20	3
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Of the three brokers covering Class, none has offered a beat or miss response so we'll call the result in line. But comments of "solid", "encouraging outlook" and "profit up 19% in very difficult conditions" suggest a positive half. An aggressive competitor offering fee free product access is weighing on margins at present but strong uptake suggests increasing market share ahead, and a return to solid earnings growth.

CMA - CENTURIA METROPOLITAN REIT	MISS	0	0	2.59	2.58	2
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One slight miss and one in-line means a net miss for Centuria Metro, but both brokers retain Buy, suggesting the metropolitan office space is attractive in comparison to CBD office, with sustainable rent growth supporting a solid yield.

GMA - GENWORTH MORTGAGE INSURANCE AUSTRALIA LIMITED	MISS	0	0	3.18	3.05	2
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Genworth's result matched Macquarie (Buy) but missed UBS (Sell). A change in the revenue recognition curve has led to lowered guidance and forecast downgrades. No special dividend was declared and the buyback time frame extends through to end 2018.

GUD - G.U.D. HOLDINGS LIMITED	IN LINE	1	0	12.23	12.80	5
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GUD's result beat Macquarie but appears to have been in line with other brokers once divestment/acquisitions in the period are sorted out. GUD is now 90% auto-exposed and conditions are supportive, with further acquisitions the prime driver while earnings upside is limited. One upgrade to Buy.

IDX - INTEGRAL DIAGNOSTICS LIMITED	BEAT	0	0	2.12	2.32	2
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Integral's result beat forecasts despite a recent FY18 guidance upgrade, thanks to cost reductions. Morgan Stanley sees such reductions as one-off and retains Sell, while Ords (Hold) is positive on industry growth rates. Uncertainty remains over the completion of the takeover.

IEL - IDP EDUCATION LIMITED	BEAT	0	0	5.46	5.78	3
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IDP's result solidly beat forecasts but it was all about international markets, with Australian placements yet again disappointing on slowing Chinese student numbers. This suggests some risk to second half earnings.

JHG - JANUS HENDERSON GROUP PLC.	MISS	0	0	52.29	53.79	5
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Janus Henderson's earnings result beat consensus forecasts on higher performance fees, however such earnings are considered low quality and brokers were disappointed by large net outflows and a softer funds performance. On that basis, we'll call it a miss.						
JHX - JAMES HARDIE INDUSTRIES N.V.	BEAT	0	2	21.83	24.12	6
James Hardie's quarterly surprised all brokers to the upside on a resurgence in North America leading to strong margins despite lower volumes. A very positive outlook led by the US housing cycle leaves brokers believing FY guidance is conservative. Valuation has nevertheless become too rich for some.						
MFG - MAGELLAN FINANCIAL GROUP LIMITED	IN LINE	1	0	28.89	28.94	5
Magellan's earnings were in line with most forecasts. It was a solid half of inflows but as this was due to a specific marketing campaign, such flows may not be sustained. Two accretive acquisitions should add to capabilities in Australia and increased US distribution. One upgrade to Buy.						
MGC - MG UNIT TRUST	BEAT	0	0	0.83	0.95	2
Milk intake losses appear to have stabilised for Murray Goulburn, leading to a beat of Macquarie's (Hold) forecast. It's all academic in the face of the takeover which is expected to proceed, and hence Morgans has ceased coverage.						
MGR - MIRVAC GROUP	MISS	1	0	2.41	2.35	7
Mirvac's result equally beat and missed forecasts for a net in-line. A second half earnings skew should not concern investors given significant development profits are already secured. The question is as to whether retail and office can offset slowing residential, along with support from the buyback. Differing views split broker ratings, with one upgrade on valuation.						
MIN - MINERAL RESOURCES LIMITED	BEAT	0	0	21.10	20.53	2
Higher iron ore lump premiums and higher lithium prices led Mineral Resources to a beat, although FY iron ore shipment guidance is unsurprisingly lowered due to low grade iron ore discounts. Lithium and other guidance retained and no change to broker views.						
NCK - NICK SCALI LIMITED	IN LINE	0	0	7.18	7.25	2
Nick Scali's result met expectations but is considered strong amidst tough conditions. FY guidance may prove conservative although discounting from troubled competitor Steinhoff might weigh. An acquisition would be a positive.						
NVT - NAVITAS LIMITED	MISS	0	0	4.77	4.65	6
Navitas' result missed all forecasts. Enrolments were strong in Australia and Germany but not elsewhere, and delays continue for US course accreditation. Contract renewals were positive in 2017 and free cash flow should now ramp up, but no earnings growth expected before FY19.						
RBL - REDBUBBLE LIMITED	BEAT	0	0	1.38	1.76	1
Redbubble's result beat Morgans comfortably on all metrics. The company is confident margins will lift in the second half and maintains FY18 guidance of 30% earnings growth. Add (High Risk) retained.						
RHP - RHIPE LIMITED	BEAT	0	1	0.82	1.04	1

Rhipe's result beat Morgans. FY guidance is within comfortable reach. An acceleration in licensing revenue and tight cost control were the highlights. The company now has a strong balance sheet, supporting a maiden interim dividend of 0.5c. But given the stock has rallied 150% in the six months since its FY17 result, rating pulled back to Hold.

RIO - RIO TINTO LIMITED	IN LINE	0	0	81.67	81.72	5
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Rio Tinto's actual result held no surprises, but brokers are gushing about capital management. With debt now having fallen to negligible levels, a record dividend was announced, along with a buyback. Outside of any M&A opportunity, brokers assume more of the same will be forthcoming.

SCP - SHOPPING CENTRES AUSTRALASIA PROPERTY GROUP	IN LINE	1	0	2.24	2.20	5
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Shopping Centres reported either in-line or slightly ahead of forecasts. FY guidance upgrade came as expected. Woolworths supermarkets are providing earnings support but underlying growth is low, with asset recycling benefits now waning, and interest expense tailwinds are ebbing. One upgrade to Hold on share price weakness.

TAH - TABCORP HOLDINGS LIMITED	MISS	1	0	5.55	5.33	6
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Tabcorp's result missed everyone on Sun Bets losses and lower wagering margins. Broker views thereafter diverge on whether increasing regulation in the industry is sufficient for Tabcorp to overcome intense competition. Weak FY17 comparables provide headroom for FY18 and a buyback is a possibility. One upgrade post share price fall.

WLD - WELLARD LIMITED	BEAT	0	0	0.12	0.13	1
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Deutsche found Wellard's result incrementally positive. There are signs of optimism, but given low cattle prices and herd rebuilding, it's too soon to call a recovery. Hold retained

Yet to Report



Indicates that the company is also found on your portfolio

Monday	Tuesday	Wednesday	Thursday	Friday
12 February	13 February	14 February	15 February	16 February
AMC earnings result	BLD earnings result	AOG earnings result	3PL earnings result	ABP earnings result
ANN earnings result	CGF earnings result	CPU earnings result	ASX earnings result	BBN earnings result
AVN earnings result	COH earnings result	CSL earnings result	BRG earnings result	JIN earnings result
AZJ earnings result	GBT earnings result	DMP earnings result	CLW earnings result	MPL earnings result
BEN earnings result	GPT earnings result	DXS earnings result	EVN earnings result	PRY earnings result
COE earnings result	MGX earnings result	FET earnings result	EVT earnings result	QMS earnings result
JBH earnings result	MNF earnings result	GMG earnings result	HSO earnings result	SGM earnings result
PPS earnings result	PLG earnings result	IAG earnings result	HT1 earnings result	SGR earnings result
	RKN earnings result	IFL earnings result	IPH earnings result	SUL earnings result
	SGF earnings result	ING earnings result	MTR earnings result	VRL earnings result
	TCL earnings result	LEP earnings result	NCM earnings result	WHC earnings result
		ORA earnings result	NGI earnings result	
		RIC earnings result	ORG earnings result	
		SWM earnings result	S32 earnings result	
		VCX earnings result	SHL earnings result	
		VLW earnings result	SUN earnings result	
		WPL earnings result	TLS earnings result	
			TOX earnings result	

MVF	earnings result	MRG	earnings result	SHJ	earnings result		
QBE	earnings result	ORE	earnings result	TPE	earnings result		
RWC	earnings result	RSG	earnings result	VAH	earnings result		
SHV	earnings result	SDA	earnings result	VTG	earnings result		
SKI	earnings result	SFH	earnings result				
		XIP	earnings result				

Listed Companies on the Calendar

Date	Code		Date	Code		Date	Code	
15/02/2018	3PL	earnings result	22/02/2018	FLT	earnings result	13/02/2018	PLG	earnings result
21/02/2018	A2M	earnings result	21/02/2018	FMG	earnings result	21/02/2018	PLS	earnings result
26/02/2018	AAD	earnings result	28/02/2018	FNP	earnings result	22/02/2018	PPC	earnings result
28/02/2018	ABC	earnings result	28/02/2018	FTT	earnings result	12/02/2018	PPS	earnings result
16/02/2018	ABP	earnings result	21/02/2018	FXJ	earnings result	22/02/2018	PPT	earnings result
23/02/2018	ACK	earnings result	20/02/2018	FXL	earnings result	23/02/2018	PRU	earnings result
20/02/2018	ACX	earnings result	13/02/2018	GBT	earnings result	16/02/2018	PRY	earnings result
26/02/2018	ADH	earnings result	19/02/2018	GDI	earnings result	22/02/2018	PTM	earnings result
27/02/2018	AGI	earnings result	26/02/2018	GEM	earnings result	23/02/2018	PWH	earnings result
23/02/2018	AHG	earnings result	23/02/2018	GMA	earnings result	22/02/2018	QAN	earnings result
22/02/2018	AHY	earnings result	14/02/2018	GMG	earnings result	26/02/2018	QBE	earnings result
22/02/2018	AIZ	earnings result	20/02/2018	GOZ	earnings result	16/02/2018	QMS	earnings result
19/02/2018	ALU	earnings result	13/02/2018	GPT	earnings result	22/02/2018	QUB	earnings result
12/02/2018	AMC	earnings result	23/02/2018	GTY	earnings result	28/02/2018	RAP	earnings result
12/02/2018	ANN	earnings result	19/02/2018	GWA	earnings result	22/02/2018	RCR	earnings result
14/02/2018	AOG	earnings result	20/02/2018	GXL	earnings result	23/02/2018	REG	earnings result
21/02/2018	APA	earnings result	19/02/2018	HLO	earnings result	22/02/2018	REH	earnings result
21/02/2018	APE	earnings result	22/02/2018	HPI	earnings result	21/02/2018	RFF	earnings result
20/02/2018	APO	earnings result	23/02/2018	HSN	earnings result	22/02/2018	RFG	earnings result
21/02/2018	APX	earnings result	15/02/2018	HSO	earnings result	28/02/2018	RHC	earnings result
27/02/2018	APX	earnings result	15/02/2018	HT1	earnings result	14/02/2018	RIC	earnings result
21/02/2018	ARB	earnings result	27/02/2018	HVN	earnings result	13/02/2018	RKN	earnings result
22/02/2018	ARF	earnings result	14/02/2018	IAG	earnings result	20/02/2018	RRL	earnings result
26/02/2018	ASL	earnings result	19/02/2018	IDR	earnings result	27/02/2018	RSG	earnings result
15/02/2018	ASX	earnings result	14/02/2018	IFL	earnings result	28/02/2018	RVA	earnings result
26/02/2018	ATL	earnings result	22/02/2018	IFM	earnings result	26/02/2018	RWC	earnings result
12/02/2018	AVN	earnings result	19/02/2018	IFN	earnings result	15/02/2018	S32	earnings result
22/02/2018	AWC	earnings result	21/02/2018	IGO	earnings result	21/02/2018	SCG	earnings result
21/02/2018	AWE	earnings result	23/02/2018	ILU	earnings result	23/02/2018	SCO	earnings result
23/02/2018	AX1	earnings result	19/02/2018	IMD	earnings result	21/02/2018	SCP	earnings result
26/02/2018	AYS	earnings result	23/02/2018	IMF	earnings result	27/02/2018	SDA	earnings result
12/02/2018	AZJ	earnings result	14/02/2018	ING	earnings result	21/02/2018	SDF	earnings result
22/02/2018	BAL	earnings result	22/02/2018	ING	earnings result	19/02/2018	SEK	earnings result
20/02/2018	BAP	earnings result	20/02/2018	IOF	earnings result	27/02/2018	SFH	earnings result
23/02/2018	BBG	earnings result	23/02/2018	IPD	earnings result	20/02/2018	SFR	earnings result
16/02/2018	BBN	earnings result	15/02/2018	IPH	earnings result	13/02/2018	SGF	earnings result
27/02/2018	BDR	earnings result	19/02/2018	IPH	earnings result	16/02/2018	SGM	earnings result
12/02/2018	BEN	earnings result	22/02/2018	IRE	earnings result	21/02/2018	SGP	earnings result
22/02/2018	BGA	earnings result	26/02/2018	ISD	earnings result	16/02/2018	SGR	earnings result
20/02/2018	BHP	earnings result	19/02/2018	IVC	earnings result	28/02/2018	SHJ	earnings result
21/02/2018	BKL	earnings result	12/02/2018	JBH	earnings result	15/02/2018	SHL	earnings result
22/02/2018	BKL	earnings result	26/02/2018	JHC	earnings result	26/02/2018	SHV	earnings result
13/02/2018	BLD	earnings result	16/02/2018	JIN	earnings result	21/02/2018	SIQ	earnings result
22/02/2018	BLX	earnings result	22/02/2018	KSL	earnings result	26/02/2018	SKI	earnings result
26/02/2018	BLY	earnings result	14/02/2018	LEP	earnings result	20/02/2018	SOM	earnings result
19/02/2018	BPT	earnings result	21/02/2018	LLC	earnings result	21/02/2018	SPK	earnings result
15/02/2018	BRG	earnings result	22/02/2018	LNK	earnings result	22/02/2018	SRV	earnings result
23/02/2018	BRG	earnings result	21/02/2018	LOV	earnings result	21/02/2018	SRX	earnings result
26/02/2018	BSL	earnings result	27/02/2018	LVH	earnings result	21/02/2018	STO	earnings result
28/02/2018	BUB	earnings result	27/02/2018	LYC	earnings result	16/02/2018	SUL	earnings result

21/02/2018	BWX	earnings result	13/02/2018	MGX	earnings result	15/02/2018	SUN	earnings result
19/02/2018	BXB	earnings result	22/02/2018	MHJ	earnings result	21/02/2018	SVW	earnings result
27/02/2018	CAB	earnings result	27/02/2018	MML	earnings result	14/02/2018	SWM	earnings result
22/02/2018	CAT	earnings result	21/02/2018	MMS	earnings result	22/02/2018	SXL	earnings result
21/02/2018	CCL	earnings result	20/02/2018	MND	earnings result	20/02/2018	SXY	earnings result
19/02/2018	CDD	earnings result	13/02/2018	MNF	earnings result	21/02/2018	SYD	earnings result
27/02/2018	CGC	earnings result	16/02/2018	MPL	earnings result	13/02/2018	TCL	earnings result
13/02/2018	CGF	earnings result	28/02/2018	MQA	earnings result	23/02/2018	TGR	earnings result
22/02/2018	CHC	earnings result	27/02/2018	MRG	earnings result	15/02/2018	TLS	earnings result
15/02/2018	CLW	earnings result	28/02/2018	MTO	earnings result	22/02/2018	TME	earnings result
26/02/2018	CMW	earnings result	15/02/2018	MTR	earnings result	15/02/2018	TOX	earnings result
12/02/2018	COE	earnings result	26/02/2018	MVF	earnings result	22/02/2018	TOX	earnings result
13/02/2018	COH	earnings result	21/02/2018	MWY	earnings result	28/02/2018	TPE	earnings result
14/02/2018	CPU	earnings result	28/02/2018	MX1	earnings result	21/02/2018	TRS	earnings result
19/02/2018	CQR	earnings result	23/02/2018	MYO	earnings result	15/02/2018	TWE	earnings result
20/02/2018	CRR	earnings result	23/02/2018	MYS	earnings result	28/02/2018	VAH	earnings result
14/02/2018	CSL	earnings result	23/02/2018	MYX	earnings result	14/02/2018	VCX	earnings result
21/02/2018	CTD	earnings result	20/02/2018	NAN	earnings result	14/02/2018	VLW	earnings result
27/02/2018	CTX	earnings result	28/02/2018	NBL	earnings result	20/02/2018	VOC	earnings result
22/02/2018	CWN	earnings result	15/02/2018	NCM	earnings result	16/02/2018	VRL	earnings result
22/02/2018	CWP	earnings result	22/02/2018	NEC	earnings result	20/02/2018	VRT	earnings result
21/02/2018	CWY	earnings result	28/02/2018	NEW	earnings result	28/02/2018	VTG	earnings result
19/02/2018	DHG	earnings result	15/02/2018	NGI	earnings result	22/02/2018	VVR	earnings result
14/02/2018	DMP	earnings result	19/02/2018	NHF	earnings result	22/02/2018	WEB	earnings result
21/02/2018	DOW	earnings result	22/02/2018	NSR	earnings result	21/02/2018	WES	earnings result
21/02/2018	DTL	earnings result	19/02/2018	NST	earnings result	22/02/2018	WFD	earnings result
14/02/2018	DXS	earnings result	20/02/2018	NST	earnings result	16/02/2018	WHC	earnings result
22/02/2018	EHE	earnings result	23/02/2018	NXT	earnings result	21/02/2018	WOR	earnings result
22/02/2018	EPW	earnings result	22/02/2018	OGC	earnings result	23/02/2018	WOW	earnings result
15/02/2018	EVN	earnings result	19/02/2018	OML	earnings result	14/02/2018	WPL	earnings result
15/02/2018	EVT	earnings result	14/02/2018	ORA	earnings result	23/02/2018	WPP	earnings result
21/02/2018	FBU	earnings result	27/02/2018	ORE	earnings result	21/02/2018	WSA	earnings result
26/02/2018	FDV	earnings result	15/02/2018	ORG	earnings result	21/02/2018	WTC	earnings result
27/02/2018	FDV	earnings result	20/02/2018	OSH	earnings result	27/02/2018	XIP	earnings result
14/02/2018	FET	earnings result	22/02/2018	OZL	earnings result			
27/02/2018	FLN	earnings result	21/02/2018	PGH	earnings result			